(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Statements of Financial Position As At 31 March 2012

	<gro< th=""><th>UP></th><th><comp< th=""><th>'ANY></th></comp<></th></gro<>	UP>	<comp< th=""><th>'ANY></th></comp<>	'ANY>
	31/3/2012 RM'000	31/12/2011 RM'000	31/3/2012 RM'000	31/12/2011 RM'000
ASSETS				
Cash and short term funds	9,477,994	9,740,308	164,043	67,333
Deposits and placements with banks and other	02/055	070 450	4 2 2 7	216206
financial institutions	826,955	279,458	4,335	216,396
Financial assets held-for-trading	280,700	149,832	•	-
Financial investments available-for-sale	10,372,807	9,122,892	•	-
Financial investments held-to-maturity	626,049	650,923	•	-
Loans, advances and financing Derivative financial assets	31,154,232	30,436,846	⊶	-
	57,256	47,023	-	**
Statutory deposits with Bank Negara Malaysia	1,373,704	1,410,141	2 772 (01 4	2 526 014
Investment in subsidiaries	-	-	3,736,914	3,536,914
Amount due from subsidiary	117 017	115 420	904,769	603,062
Investment in jointly controlled entities	117,016	115,430	135,660	135,660
Investment in associate	175,512	155,548	10,597	10,597
Amount due from associate	67,214	67,257	67,214	67,257
Trade receivables	349,693	160,239	245	204
Other assets	537,523	177,174	345	384
Tax recoverable	31,575	30,445	4,810	4,519
Deferred tax assets	131	470	925	905
Property and equipment	179,751	178,649	835 7	895 9
Intangible assets	1,011,340	1,013,419	***************************************	
TOTAL ASSETS	56,639,452	53,736,054	5,029,529	4,643,026
LIABILITIES AND EQUITY				
Deposits from customers	40,455,764	39,363,414		-
Deposits and placements of banks and other financial institutions	7,066,556	6,867,047		
***************************************	571,182	82,059	-	-
Bills and acceptances payable	342,924	156,908	~	-
Trade payables Recourse obligation on loans sold to Cagamas Berhad	424,777	428,459	-	-
	,	96,954	-	-
Derivative financial liabilities	59,409 913,404	442,214	5,228	5,534
Other liabilities	915,404	442,214	589,311	•
Amount due to subsidiaries Provision for taxation	47,127	16,401	307,311	589,313
Deferred tax liabilities	27,993	20,729	187	587
Borrowings	972,027	669,645	972,027	669,645
•	***************************************	***************************************	***************************************	
TOTAL LIABILITIES	50,881,163	48,143,830	1,566,753	1,265,079

(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Statements of Financial Position As At 31 March 2012

	<gro< th=""><th>UP></th><th><comp< th=""><th>'ANY></th></comp<></th></gro<>	UP>	<comp< th=""><th>'ANY></th></comp<>	'ANY>
	31/3/2012 RM'000	31/12/2011 RM'000	31/3/2012 RM'000	31/12/2011 RM'000
EQUITY				
Share capital	1,494,576	1,494,576	1,494,576	1,494,576
Reserves:-	4 400 440	4 400 440		
Share premium	1,400,410	1,400,410	1,400,410	1,400,410
Statutory reserve	1,127,843	1,127,843	-	-
AFS revaluation reserve Retained profits	102,379 1,633,081	102,339 1,467,056	= C7 700	493.061
•			567,790	482,961
TOTAL EQUITY	5,758,289	5,592,224	3,462,776	3,377,947
TOTAL LIABILITIES AND EQUITY	56,639,452	53,736,054	5,029,529	4,643,026
COMMITMENTS AND CONTINGENCIES	20,372,858	20,067,994	995400000000000000000000000000000000000	
CAPITAL ADEQUACY				
Before deducting proposed dividends:				
Core capital ratio	10.59%	10.90%		
Risk-weighted capital ratio	13.22%	12.78%		
After deducting proposed dividends:				
Core capital ratio	10.59%	10.66%		
Risk-weighted capital ratio	13.22%	12.55%		
NET ASSETS PER SHARE (RM)	3.85	3.74		

(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Income Statements For The Financial Period Ended 31 March 2012

Group	<individual qua<="" th=""><th>rter Ended></th><th><cumulative qu<="" th=""><th>arter Ended></th></cumulative></th></individual>	rter Ended>	<cumulative qu<="" th=""><th>arter Ended></th></cumulative>	arter Ended>
	31/3/2012 RM'000	31/3/2011 RM'000	31/3/2012 RM'000	31/3/2011 RM'000
Revenue	722,672	624,775	722,672	624,775
Interest income	518,447	458,349	518,447	458,349
Interest expense	(298,609)	(246,316)	(298,609)	(246,316)
Net interest income	219,838	212,033	219,838	212,033
Islamic banking income	47,026	46,755	47,026	46,755
Other operating income	95,022	80,531	95,022	80,531
Operating income	361,886	339,319	361,886	339,319
Other operating expenses	(172,664)	(167,127)	(172,664)	(167,127)
Operating profit before allowance for impairment on loans, advances and financing	189,222	172,192	189,222	172,192
Allowance for impairment on loans, advances and financing	4,134	(27,057)	4,134	(27,057)
Allowance for impairment on other assets	9,690	800	9,690	800
Operating profit	203,046	145,935	203,046	145,935
Finance cost	(9,342)	(3,730)	(9,342)	(3,730)
Share of results of jointly controlled entities	673	(3,354)	673	(3,354)
Share of results of associate	19,567	1,451	19,567	1,451
Profit before taxation and zakat	213,944	140,302	213,944	140,302
Taxation	(47,818)	(34,044)	(47,818)	(34,044)
Zakat	(101)	(191)	(101)	(191)
Net profit for the financial period attributable to equity holders of the Company	166,025	106,067	166,025	106,067
Earnings per share attributable to the equity holders of the Company (sen) - Basic and fully diluted	11.11	7.10	11.11	7.10

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2011.

(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Statement of Comprehensive Income For The Financial Period Ended 31 March 2012

Group	<individual qua<="" th=""><th>arter Ended></th><th><cumulative q<="" th=""><th>uarter Ended></th></cumulative></th></individual>	arter Ended>	<cumulative q<="" th=""><th>uarter Ended></th></cumulative>	uarter Ended>
	31/3/2012 RM'000	31/3/2011 RM'000	31/3/2012 RM'000	31/3/2011 RM'000
Profit after taxation and zakat	166,025	106,067	166,025	106,067
Other comprehensive income: - Net change in fair value of financial investments	(0.70)	(40 = 40)	(0 = 0)	(40 - 40)
available-for-sale	(958)	(18,745)	(958)	(18,745)
- Deferred tax on revaluation of financial investments available-for-sale	998	4,836	998	4,836
Other comprehensive income for the period, net of tax	40	(13,909)	40	(13,909)
Total comprehensive income for the financial period attributable to the equity holders of the Company		92,158	166,065	92,158

(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Income Statements For The Financial Period Ended 31 March 2012

Company	<individual qua<br="">31/3/2012 RM'000</individual>	rter Ended> 31/3/2011 RM'000	<cumulative qua<br="">31/3/2012 RM'000</cumulative>	arter Ended> 31/3/2011 RM'000
Revenue	100,340	100,450	100,340	100,450
Interest income	12,819	6,262	12,819	6,262
Interest expense	-	-	-	•
Net interest income	12,819	6,262	12,819	6,262
Islamic banking income	•	-	-	
Other operating income	87,521	94,236	87,521	94,236
Operating income	100,340	100,498	100,340	100,498
Other operating expenses	(1,925)	(1,888)	(1,925)	(1,888)
Operating profit before allowance for impairment on loans, advances and financing	98,415	98,610	98,415	98,610
Allowance for impairment on loans, advances and financing	-	*	-	-
Allowance for impairment on other assets		-		-
Operating profit	98,415	98,610	98,415	98,610
Finance cost	(9,342)	(3,730)	(9,342)	(3,730)
Profit before taxation and zakat	89,073	94,880	89,073	94,880
Taxation	(4,244)	(5,833)	(4,244)	(5,833)
Net profit for the financial period attributable to equity holders of the Company	84,829	89,047	84,829	89,047

(Company no. 23218 - W)

Condensed Interim Financial Statements Unaudited Statement of Comprehensive Income Unaudited Income Statements For The Financial Period Ended 31 March 2012

Company	<individual qu<="" th=""><th>arter Ended></th><th><cumulative qu<="" th=""><th>arter Ended></th></cumulative></th></individual>	arter Ended>	<cumulative qu<="" th=""><th>arter Ended></th></cumulative>	arter Ended>
	31/3/2012	31/3/2011	31/3/2012	31/3/2011
	RM'000	RM'000	RM'000	RM'000
Profit after taxation and zakat	84,829	89,047	84,829	89,047
Other comprehensive income	-		**	Ne:
Total comprehensive income for the financial period attributable to equity holders of the Company	84,829	89,047	84,829	89,047

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AFFIN HOLDINGS BERHAD

(Company no. 23218 - W)

Unaudited Condensed Consolidated Statement Of Changes In Equity For The Financial Period Ended 31 March 2012

			Attri	Attributable to Equity Holders of the Company	olders of the Comp) any	
	Issued and ordinary s	fully paid shares of each					
GROUP	Number of shares '000	Nominal value RM'000	Share premium RM'000	Statutory reserves RM'000	AFS revaluation reserve RM'000	Retained profits RM'000	Total Equity RM'000
At 1 January 2012	1,494,576	1,494,576	1,400,410	1,127,843	102,339	1,467,056	5,592,224
Net profit for the financial period Other comprehensive income	i 1	1 1	i 1	1 1	40	166,025	166,025
Total comprehensive income for the financial period	3	e saata s	Tem in the second secon	2. Strawer and the section of the relativistic forms of the section with the section was a section to the secti	40	166,025	166,065
At 31 March 2012	1,494,576	1,494,576	1,400,410	1,127,843	102,379	1,633,081	5,758,289
At 1 January 2011	1,494,576	1,494,576	1,400,410	990,543	84,631	1,230,873	5,201,033
Net profit for the financial period Other comprehensive income	ŧ 1		ŧ ŧ	1 1	<u>.</u> (13,909)	106,067	106,067 (13,909)
Total comprehensive income for the financial period			ALLIANIA PARA PARA PARA PARA PARA PARA PARA PA	55	(13,909)	106,067	92,158
At 31 March 2011	1,494,576	1,494,576	1,400,410	990,543	70,722	1,336,940	5,293,191

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2011.

(Company no. 23218 - W)

Unaudited Condensed Statement Of Changes In Equity For The Financial Period Ended 31 March 2012

	·		Attributable to Equity Holders of the Company	s of the Company	^
	Issued and fully paid ordinary shares of	fully paid hares of			
	RM1 each	each	Non-distributable	Distributable	
COMPANY	Number of shares	Nominal value	Share premium	Retained profits	Total Equity
	000,	RM'000	RM'000	RM'000	RM'000
At 1 January 2012	1,494,576	1,494,576	1,400,410	482,961	3,377,947
I otal comprehensive income for the financial period - Net profit for the financial period		2	1	84,829	84,829
At 31 March 2012	1,494,576	1,494,576	1,400,410	567,790	3,462,776
At 1 January 2011 Total commerciation in the financial noticed	1,494,576	1,494,576	1,400,410	395,572	3,290,558
Net profit for the financial period	8	8	ı	89,047	89,047
At 31 March 2011	1,494,576	1,494,576	1,400,410	484,619	3,379,605

The Condensed Financial Statements should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2011.

(Company no. 23218 - W)

Unaudited Condensed Consolidated Statement of Cash Flow For The Financial Period Ended 31 March 2012

	< 3 Months	Ended>
	31/3/2012 RM'000	31/3/2011 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation and zakat	213,944	140,302
Adjustment for non-operating and non-cash items	(141,757)	(17,532)
Operating profit before changes in working capital	72,187	122,770
Net changes in operating assets	(1,894,704)	(952,965)
Net changes in operating liabilities	2,382,295	1,694,611
Payment of tax and zakat	(12,164)	(45,873)
Tax refund	2	6,938
Net cash generated from operating activities	547,616	825,481
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest received from securities	76,603	65,898
Net (purchase)/disposal of:		
- securities	(1,204,980)	(1,393,141)
property and equipmentintangible assets	(7,402)	(7,859)
Dividend received from:	(295)	(194)
- financial investments held-to-maturity/available-for-sale	124	304
Proceeds from disposal of property and equipment	1,401	296
Proceeds from disposal of foreclosed properties	7,629	8,307
Amount due to/from associate	43	-
Net cash used in investing activities	(1,126,877)	(1,326,389)
CASH FLOWS FROM FINANCING ACTIVITIES		
Increase in borrowings	302,382	_
Dividends paid to shareholders	-	(100,884)
Net cash generated from/(used in) financing activities	302,382	(100,884)
Net increase in cash and cash equivalents	(276,879)	(601,792)
Cash and cash equivalents at beginning of the period	9,675,118	8,621,191
Cash and cash equivalents at end of the period	9,398,239	8,019,399
Analysis of cash & cash equivalent		
Cash and short term funds	9,477,994	8,091,037
Adjustment for money held in trust on behalf of clients and remisiers	(79,755)	(71,638)
	9,398,239	8,019,399

Part A - Explanatory Notes pursuant to Malaysian Financial Reporting Standard ("MFRS 134") and Revised Guidelines on Financial Reporting for Banking Institutions ("BNM/GP8") issued by Bank Negara Malaysia

A1. BASIS OF PREPARATION

The unaudited condensed interim financial statements for the current financial quarter ended 31 March 2012 have been prepared under the historical cost convention except for the following assets and liabilities which are stated at fair values:

- (i) financial assets held-for-trading,
- (ii) financial investments available-for-sale,
- (iii) derivative financial instruments, and
- (iv) investment properties.

The unaudited condensed financial statements has been prepared in accordance with MFRS134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and Chapter 9, part K of the Listing Requirements of the Bursa Malaysia Securities Berhad.

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Company for the year ended 31 December 2011. The explanatory notes to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the Group since the year ended 31 December 2011.

Since the previous annual audited financial statements as at 31 December 2011 were issued, the Group has adopted the Malaysian Financial Reporting Standards ("MFRS") framework issued by the Malaysian Accounting Standards Board ("MASB") with effect from 1 January 2012. This MFRS framework was introduced by the MASB to fully converge Malaysia's existing Financial Reporting Standards ("FRS") framework with the International Financial Reporting Standards ("IFRS") framework issued by the International Accounting Standards Board. Whilst all FRSs issued under the previous FRS framework were equivalent to the MFRSs issued under the MFRS framework, there are some differences in relation to the transitional provisions and effective dates contained in certain of the FRSs. MFRS 1 "First-time adoption of MFRS" provides for certain optional exemptions and certain mandatory exception for first-time MFRS adopters.

The financial effect and the change in accounting policy arising from the adoption of MFRS framework is disclosed in Note A28.

A2. ACCOUNTING POLICIES AND METHODS OF COMPUTATIONS

The significant accounting policies and methods of computation applied in the condensed interim financial statements are consistent with those applied in the annual financial statements for the year ended 31 December 2011 except for the adoption of the following:-

- (a) Malaysian Financial Reporting Standards ("MFRS"), Revised MFRS and IC Interpretations that are applicable and effective to the Group for the financial year beginning 1 January 2012:-
 - MFRS 139 Financial Instruments: Recognition and Measurement
 - The Revised MFRS 124 Related Party Disclosures
 - IC Interpretation 19 Extinguishing Financial Liabilities with Equity Instruments

The adoption of the above MFRSs and IC Interpretations did not have any significant financial impact to the results of the Group and the Company for the financial period under review.

(b) Guidelines on Profit Equalisation Reserve issued by Bank Negara Malaysia

For the financial year begining 1 January 2012, AFFIN Islamic Bank Berhad ("AiSB") has adopted revised PER Guidelines on Profit Equalisation Reserve ("revised PER Guidelines") issued by Bank Negara Malaysia on 19 May 2011. The Guidelines are applicable to AiSB in managing the Displaced Commercial Risk ("DCR") in accordance with Shariah principles.

The adoption of the above revised PER Guidelines did not have any significant financial impact to the results of the Group and the Company for the financial period under review. The change in accounting policy arising from the adoption of the revised PER Guidelines is disclosed in Note A28.

A3. AUDITOR'S REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the audited financial statements for the financial year ended 31 December 2011 was not subjected to any qualification.

A4. SEASONAL OR CYCLICAL FACTORS

The operations of the Group are generally not affected by any seasonal or cyclical factors but are in tandem with the country's economic situation.

A5. ITEMS OF UNUSUAL NATURE, SIZE AND INCIDENCE AFFECTING NET ASSETS, EQUITY, NET INCOME OR CASH FLOWS

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group and the Company during the current financial quarter under review.

A6. CHANGES IN ESTIMATES

There were no material changes in estimates of amounts reported in prior financial years that have a material effect during the current financial quarter under review.

A7. DEBT AND EQUITY SECURITIES

There were no issuance, cancellations, shares, share buy-backs, resale of shares bought back and repayment of debts and equity securities by the Company.

A8. DIVIDENDS PAID

No dividend has been paid during the current financial quarter ended 31 March 2012.

A9.	FINANCIAL ASSETS	Group	p
(a)	Financial assets held-for-trading	31/3/2012 RM'000	31/12/2011 RM'000
	At fair value		
	Malaysian Government Investment Issuance ('GII')	280,700	•
	Bank Negara Malaysia Notes	-	149,832
	Total financial assets held-for-trading	280,700	149,832
(b)	Financial investments available-for-sale		
` /	At fair value		
	Malaysian Government Securities	447,149	675,045
	Malaysian Government Treasury Bills	39,715	39,421
	Malaysian Government Investment Issuance	4,204,000	3,846,939
	Cagamas Bonds	150,960	181,510
	Khazanah Bonds	14,565	14,262
	Bank Negara Malaysia Notes	1,226,603	174,620
	Negotiable Instruments of Deposit and Islamic Debt Certificate	103,165	102,121
	Quoted Securities	6,186,157	5,033,918
	- Shares in Malaysia	46,787	47,762
	- Private Debt Securities in Malaysia	2,167	2,167
	- Irredeemable Convertible Unsecured Loan Stock in Malaysia	4,156	4,124
	Unquoted Securities		
	- Shares in Malaysia	147,745	123,146
	- Private Debt Securities in Malaysia	3,363,526	3,115,720
	- Private Debt Securities outside Malaysia	727,821	872,823
		10,478,359	9,199,660
	Allowance for impairment of securities	(105,552)	(76,768)
	Total financial investments available-for-sale	10,372,807	9,122,892
(c)	Financial investments held-to-maturity		
	At amortised cost		
	Quoted Securities	144 405	24 (22
	- Private Debt Securities in Malaysia	144,485	34,623
	Unquoted Securities - Private Debt Securities in Malaysia	540,711	704,232
	- Redeemable Convertible Unsecured Loan Stock in Malaysia	1,554	12,919
	- Redeemable Convertible Offsecured Loan Stock in Malaysia		
	Allowance for impairment of securities	686,750 (60,701)	751,774 (100,851)
	Total financial investments held-to-maturity	626,049	650,923
			TOTAL BARBOR STATE OF THE STATE
	Total securities held	11,279,556	9,923,647

A10.	LOANS, ADVANCES AND FINANCING	Gro	і р
		31/3/2012	31/12/2011
(a)	BY TYPE	RM'000	RM'000
	Overdrafts	1,815,805	1,856,907
	Term loans/financing		
	- Housing loans/financing	4,698,145	4,544,089
	- Syndicated term loans/financing	1,551,857	1,625,076
	- Hire purchase receivables	8,929,115	8,869,439
	- Other term loans/financing	10,416,664	10,448,342
	Bills receivables	417,764	42,928
	Trust receipts	438,304	374,449
	Claims on customers under acceptance credits	722,821	694,365
	Staff loans/financing (of which RM NIL to Directors)	156,270	155,279
	Credit/charge cards	88,287	93,116
	Revolving credit	2,509,157	2,318,313
	Margin financing	29,895	45,056
	Factoring	4,049	12,318
	Gross loans, advances and financing	31,778,133	31,079,677
	Less: Allowance for impairment		
	- Collective impairment	(430,576)	(462,953)
	- Individual impairment	(193,325)	(179,878)
	Total net loans, advances and financing	31,154,232	30,436,846
(b)	BY TYPE OF CUSTOMER		
	Domestic banking institutions	153	949
	Domestic non-banking institutions	133	747
	- Stock-broking companies	260	-
	- Others	1,777,118	2,078,889
	Domestic business enterprises	1,7,7,220	_,0.0,000
	- Small medium enterprises	8,193,500	7,605,717
	- Others	7,861,763	7,940,697
	Government and statutory bodies	43,583	65,487
	Individuals	13,120,567	12,961,182
	Other domestic entities	146,310	164,857
	Foreign entities	634,879	261,899
		31,778,133	31,079,677
		the second secon	and the second s
(c)	BY INTEREST / PROFIT RATE SENSITIVITY		
	Fixed rate		****
	- Housing loans/financing	293,799	289,374
	- Hire purchase receivables	8,929,091	8,869,438
	- Other fixed rate loans/financing	4,422,272	4,484,845
	- Margin financing	29,895	45,056
	Variable rate		
	- BLR plus	12,210,797	11,271,790
	- Cost plus	5,892,279	6,119,174

A10	LOANS, ADVANCES AND FINANCING (cont.)	Grou	ıp
(d)	BY ECONOMIC PURPOSE	31/3/2012 RM'000	31/12/2011 RM'000
()	Construction	1,918,614	1,634,872
	Purchase of landed property of which :-	1,910,014	1,034,672
	- Residential	4,793,514	4,654,475
	- Non-residential	3,799,825	3,791,366
	Purchase of securities	171,545	176,302
	Purchase of transport vehicles	9,155,780	9,112,854
	Fixed assets other than land and building	334,829	326,549
	Personal use	800,803	827,086
	Credit card Consumer durable	88,287	93,116
	Merger and acquisition	926	958
	Working capital	98,338 10,201,826	98,651 9,901,757
	Others	413,846	461,691
		31,778,133	31,079,677
		01,770,100	31,072,077
(e)	BY SECTOR		
	Primary agriculture	470,262	539,364
	Mining and quarrying	438,838	431,334
	Manufacturing	2,412,406	2,294,794
	Electricity, gas and water supply Construction	177,451	172,860
	Real estate	2,670,148 3,346,273	2,553,635 3,095,024
	Wholesale and retail trade and restaurants and hotels	1,462,173	1,466,419
	Transport, storage and communication	1,974,614	1,946,061
	Finance, insurance and business services	4,394,319	4,288,464
	Education, health and others	1,141,829	1,146,839
	Household	13,254,492	13,092,597
	Others	35,328	52,286
		31,778,133	31,079,677
(f)	BY MATURITY STRUCTURE		
	Maturing within one year	6,500,700	6,170,676
	One year to three years	3,884,778	3,801,004
	Three years to five years	5,715,181	5,516,248
	Over five years	15,677,474	15,591,749
		31,778,133	31,079,677
(g)	BY GEOGRAPHICAL DISTRIBUTION		
\ O /	Perlis	66,048	56,604
	Kedah	945,922	942,274
	Pulau Pinang	1,549,832	1,525,797
	Perak	935,640	917,610
	Selangor	10,102,225	9,524,022
	Wilayah Persekutuan	8,980,270	9,399,510
	Negeri Sembilan	748,089	753,916
	Melaka	700,878	696,178
	Johor Palana	2,641,820	2,631,232
	Pahang Terengganu	645,270 629,849	633,914 580,189
	Kelantan	254,650	268,161
	Sarawak	1,104,982	1,072,628
	Sabah	1,314,264	1,272,938
	Labuan	255,152	262,731
	Outside Malaysia	903,242	541,973
		31,778,133	31,079,677

A10.	LOANS, ADVANCES AND FINANCING (cont.)	Grou	ıp
(h)	IMPAIRED/NON-PERFORMING LOANS, ADVANCES AND FINANCING	31/3/2012 RM'000	31/12/2011 RM'000
(i)	Movements of impaired loans, advances and financing		
	Balance at the beginning of financial period/year	882,958	989,769
	Classified as impaired during the financial period/year	201,722	535,462
	Reclassified as non-impaired during the financial period/year	(97,191)	(343,790)
	Amount recovered during the financial period/year	(37,464)	(186,621)
	Amount written-off during the financial period/year	(39,331)	(111,862)
	Balance at the end of financial period/year	910,694	882,958
(ii)	Impaired loans, advances and financing by economic purpose		
	Construction	61,308	63,547
	Purchase of landed property of which:-		
	- Residential	375,838	382,814
	- Non-residential	36,667	34,354
	Purchase of securities	17,107	3,000
	Purchase of transport vehicles	72,892	106,606
	Fixed assets other than land and building	16,900	17,758
	Personal use Credit card	7,043	12,699
	Consumer durable	515 34	499
	Working capital	315,780	33 260,129
	Others	6,610	1,519
	Official	910,694	882,958
ain	Impaired loans, advances and financing by sector	**************************************	was a same a
(111)	Primary agriculture	7,580	7,855
	Manufacturing	69,354	48,663
	Electricity, gas and water supply	1,617	1,928
	Construction	191,084	190,682
	Real estate	3,988	4,159
	Wholesale and retail trade and restaurants and hotels	48,585	50,369
	Transport, storage and communication	6,540	5,086
	Finance, insurance and business services	100,873	51,926
	Education, health and others	9,504	8,547
	Household	467,467	510,089
	Others	4,102	3,654
		910,694	882,958

A10. LOANS, ADVANCES AND FINANCING (cont.)	oup
(h) IMPAIRED/NON-PERFORMING LOANS, ADVANCES AND FINANCING RM'000	31/12/2011 RM'000
(iv) Impaired loans, advances and financing by geographical distribution	
Perlis 441	332
Kedah 22,645	
Pulau Pinang 22,541	
Perak 16,077	
Selangor 435,176	
Wilayah Persekutuan 155,287	
Negeri Sembilan 38,448	
Melaka 11,998	16,229
Johor 58,991	
Pahang 10,059	11,840
Terengganu 4,791	5,776
Kelantan 5,539	7,193
Sarawak 11,366	7,694
Sabah 14,069	15,533
Labuan	15
Outside Malaysia 103,266	91,152
910,694	882,958
(v) Movements in allowance for impairment on loans, advances and financing	
Collective impairment	
Balance at the beginning of financial period/year 462,953	405,085
Allowance (net of recovery) made during the financial period/year 6,676	
Amount written-off during the financial period/year (39,053)	·
Exchange differences -	354
Balance at the end of financial period/year 430,576	462,953
Individual impairment	
Balance at the beginning of financial period/year 179,878	185,707
Allowance made during the financial period/year 13,922	•
Amount recovered during the financial period/year (1,202	
Allowance written-off during the financial period/year	1 1 1 1 1 1 1 1 1
Unwinding discount of allowance (836)	
Balance at the end of financial period/year 193,325	179,878

A11. TRADE RECEIVABLES	Grou	р
	31/3/2012 RM'000	31/12/2011 RM'000
Amount in respect of management fees receivable and cancellation of funds' units	1,267	974
Amount due from stock-broking clients	171,317	99,296
Amount due from Bursa Securities Clearing Sdn Bhd	180,849	63,752
	353,433	164,022
Less Allowance for impairment	,	•
- Collective impairment	(211)	(211)
- Individual impairment	(3,529)	(3,572)
	349,693	160,239
Movement in allowance for impairment on trade receiveables:-		
Collective impairment		
Balance at the beginning of financial period/year	211	190
Allowance made during the financial period/year	211	21
Balance at the end of financial period/year	211	211
balance at the end of financial period/year	211	211
Individual impairment		
Balance at the beginning of financial period/year	3,572	3,986
Allowance made during the financial period/year	30	210
Amount recovered during the financial period/year	(73)	(624)
Balance at the end of financial period/year	3,529	3,572
A12. OTHER ASSETS		
Clearing accounts	476,534	104,755
Foreclosed properties	38,934	40,950
Other debtors, deposits and prepayments	19,310	28,722
Amount due from jointly controlled entity	2,745	2,747
	537,523	177,174
A13. OTHER LIABILITIES		
Bank Negara Malaysia and Credit Guarantee Corporation Funding Programmes Amount due from other shareholders of a subsisidiary	38,804	36,071
- Liabilities directly associated with properties previously classifed as land held-for-sale	-	529
Margin and collateral deposits	76,082	72,793
Trust accounts for clients and remisiers	79,755	65,190
Clearing accounts	514,140	
Defined contribution plan	19,646	11,595
Accrued employee benefits	861	1,638
Other creditors and accruals Provision for zakat	175,773	245,852
FTOVISION TOT ZAKAL	8,343	8,546
	913,404	442,214

A14. INTEREST INCOME	<	Gro	up	
	Individual Qu	arter Ended	Cumulative Qu	arter Ended
	31/3/2012 RM'000	31/3/2011 RM'000	31/3/2012 RM'000	31/3/2011 RM'000
Loans, advances and financing	375,226	336,700	375,226	336,700
Money at call and deposit with financial institutions	44,777	33,488	44,777	33,488
Financial assets held-for-trading	158	35	158	35
Financial investments available-for-sale	69,734	61,239	69,734	61,239
Financial investments held-to-maturity	6,869	4,659	6,869	4,659
Derivatives	20,713	11,650	20,713	11,650
Others	(28)	38	(28)	38
	517,449	447,809	517,449	447,809
Accretion of discount less			·	•
amortisation of premium	998	10,540	998	10,540
	518,447	458,349	518,447	458,349
The above interest income includes interest/income earned on impaired loans, advances and financing				
- Unwinding of discount of allowance (Net)	(187)	(209)	(187)	(209
A15. INTEREST EXPENSE				
Deposits and placements of banks			•	
and other financial institutions	27,570	35,971	27,570	35,971
Deposits from customers	242,566	191,563	242,566	191,563
Loans sold to Cagamas Berhad	5,036	3,550	5,036	3,550
Derivatives	22,645	14,408	22,645	14,408
Others	792	824	792	824
	298,609	246,316	298,609	246,316

OTHER OPERATING INCOME	<	Gro	up	
	Individual Qua 31/3/2012 RM'000	arter Ended 31/3/2011 RM'000	Cumulative Qu 31/3/2012 RM'000	
Fees income:		XXII 000	14.1 000	1111 000
Fees on loans, advances and financing	135	197	135	197
Brokerage (net)	14,876	18,609	14,876	18,609
Underwriting fees	112	193	112	193
Portfolio management fees	2,672	2,384	2,672	2,384
Corporate advisory fees	1,226	1,890	1,226	1,890
Commission	3,203	3,297	3,203	3,297
Service charges and fees	18,503	14,409	18,503	14,409
Guarantee fees	5,346	5,467	5,346	5,467
Arrangement fees	4,400	1,735	4,400	1,735
Agency fees	334	317	334	317
Other fee income	316	578	316	578
	51,123	49,076	51,123	49,076
Income from financial instruments:				
Gains/(losses) on financial assets held-for-trading				
- net gain on disposal	2,742	484	2,742	484
- unrealised losses	(89)	(137)	(89)	(137
Gains on derivatives:				
- realised	577	1,068	577	1,068
- unrealised	5,145	4,367	5,145	4,367
Gains on financial investments available-for-sale				
- net gain on disposal	10,732	5,576	10,732	5,576
- gross dividend income	261	47	261	47
Gains on financial investments held-to-maturity				
- net gain on redemption	143	.	143	-
- gross dividend income	3	257	3	257
	19,514	11,662	19,514	11,662
Other income:				
Foreign exchange gains/(losses):				
- realised	(25,259)	19,517	(25,259)	19,517
- unrealised	39,928	(4,134)	39,928	(4,134
Rental income	454	574	454	574
Gains on disposal of property and equipment	368	165	368	165
Gains on disposal of foreclosed properties	5,613	1	5,613	1
Other non-operating income	3,281	3,670	3,281	3,670
	24,385	19,793	24,385	19,793

Personnel costs Personnel	OTHER OPERATING EXPENSES	<	Grou	10	>
Wages, salaries and bonus 79,605 75,096 79,605 Defined contribution plan 12,974 11,535 12,979 Other personnel costs 9,025 12,209 9,025 Promotion and marketing-related expenses Business promotion and advertisement 1,059 1,164 1,059 Entertainment 564 737 564 Travelling and accommodation 848 829 848 Dealer's handling fees 279 574 279 Commission 74 116 74 Others 619 492 619 4 10 74 116 74 Others 5 679 422 619 Equipment rental 266 270 266 Repair and maintenance 8,615 7,141 8,615 Depreciation 3,074 5,595 5,074 Amortisation 2,373 2,581 2,373 T consultancy fee 14,743 14,116 14,473		Individual Qu 31/3/2012	arter Ended 31/3/2011	Cumulative Qu 31/3/2012	
Defined contribution plan 12,974 11,555 12,979 9,025 Other personnel costs 9,025 12,209 9,025 Promotion and marketing-related expenses Business promotion and advertisement 1,059 1,164 1,059 Entertainment 564 737 564 Travelling and accommodation 848 829 848 Dealer's handling fees 279 574 279 Commission 74 116 74 Others 619 492 619 Others 619 492 619 Establishment-related expenses 8 20 848 Repair and maintenance 8,615 7,141 8,615 Equipment rental 266 270 266 Repair and maintenance 8,615 7,141 8,615 Depreciation 2,373 2,581 2,373 IT consultancy fee 14,743 14,116 14,743 Detailing rental 1,106 1,148	ersonnel costs				
Defined contribution plan 12,974 11,535 12,979 9,025 Other personnel costs 9,025 12,209 9,025 Promotion and marketing-related expenses 101,604 98,840 101,604 Promotion and marketing-related expenses second 1,059 1,164 1,059 Entertainment 564 737 564 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,164 1,059 64 737 564 756 64 737 564 756 64 737 564 756 64 737 564 720 66 70 66 70 66 70 70 66 70 70 66 70 70 66 70 66 70 66 70 66 70 66 70 66 70 66 70 66 70 66 70 66 70 66 70 66 70 <t< td=""><td>Vages, salaries and bonus</td><td>79,605</td><td>75,096</td><td>79,605</td><td>75,096</td></t<>	Vages, salaries and bonus	79,605	75,096	79,605	75,096
101,604 98,840 101,604 10,604 10,604 10,604 10,604 10,605 10,604 10,605					11,535
Promotion and marketing-related expenses Business promotion and advertisement 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,164 1,059 1,064 1,	Other personnel costs	9,025	12,209	9,025	12,209
Business promotion and advertisement		101,604	98,840	101,604	98,840
Entertainment 564 737 564 Travelling and accommodation 848 829 848 Dealer's handling fees 279 574 279 Commission 74 116 74 Others 619 492 619 Establishment-related expenses Establishment-related expenses Rental of premises Rental of premises Repair and maintenance 8.615 7,141 8.615 Equipment rental 2.66 270 266 Repair and maintenance 8.615 7,141 8.615 Depreciation 2,074 5,595 5,074 Amortisation 2,373 2,581 2,373 To consultancy fee 14,743 14,162 1,4743 Others 2,754 2,374 2,754 Others 3,453 4,305 5,453 Telecommunication expenses 1,762 1,574 1,762 Director's Remuneration 474	romotion and marketing-related expenses				
Travelling and accommodation 848 829 848 Dealer's handling fees 279 574 279 Commission 74 116 74 Others 619 492 619 Experiment rental 619 492 619 Experiment rental 266 270 266 Equipment rental 266 270 266 Repair and maintenance 8,615 7,141 8,615 Depreciation 2,373 2,581 2,373 To consultancy fee 14,743 14,116 14,743 Dataline rental 1,106 1,148 1,106 Security services 2,754 2,374 2,754 Others 3,433 4,305 5,433 Others 1,762 1,574 1,762 Director's Remuneration 474 4,99 474 Auditor's remuneration 474 499 474 Auditor's remuneration 336 328 336	Business promotion and advertisement	1,059	1,164	1,059	1,164
Dealers' handling fees 279 574 279 Commission 74 116 74 Others 619 492 619 Establishment-related expenses Establishment-related expenses Rental of premises 7,050 6,651 7,050 Equipment rental 2,66 270 266 Repair and maintenance 8,615 7,141 8,615 Depreciation 5,074 5,595 5,074 Amortisation 2,373 2,581 2,373 To consultancy fee 14,743 1,116 1,4743 Dataline rental 1,106 1,148 1,106 Security services 2,754 2,374 2,754 Others 5,453 4,305 5,453 Others 1,762 1,574 1,762 Director's Remuneration 47 499 474 Auditor's remuneration 47 499 474 Auditor's remuneration 336 328		564	737	564	731
Commission Others 74 total 116 total 74 total Others 619 dotal 492 dotal 619 dotal Establishment-related expenses 3,443 dotal 3,912 dotal 3,443 dotal Establishment-related expenses 8,615 dotal 7,050 dotal 6,651 dotal 7,050 dotal Equipment rental 2,66 dotal 2,70 dotal dotal	ravelling and accommodation	848	829	848	829
Others 619 492 619 3,443 3,912 3,443 Establishment-related expenses Rental of premises 7,050 6,651 7,050 Equipment rental 266 270 266 Repair and maintenance 8,615 7,141 8,615 Depreciation 5,074 5,595 5,074 Amortisation 2,373 2,581 2,373 IT consultancy fee 14,743 14,116 14,743 Dataline rental 1,106 1,148 1,106 Security services 2,754 2,374 2,754 Others 5,453 4,305 5,433 40thers 47,434 44,181 47,434 General administrative expenses Telecommunication expenses 1,762 1,574 1,762 Telecommunication expenses 1,762 1,574 1,762 Telecommunication expenses 1,762 1,574 1,762 Telecommunication expen		279	574	279	57
Rental of premises 7,050 6,651 7,050 Rental of premises 7,050 6,651 7,050 Repair and maintenance 8,615 7,141 8,615 Depreciation 5,074 5,595 5,074 Amortisation 2,373 2,581 2,373 Dataline rental 1,106 1,148 1,106 Security services 2,754 2,374 2,754 Others 5,453 4,305 5,453 Adaptative expenses 1,762 1,574 1,762 Director's Remuneration 474 499 474 Auditors' remuneration: Others 336 328 336 Others 316 346 348 346 Others 316 346 348 346 Others 316 346 348 346 Others 316 328 336 Others 316 346 348 346 Others 316 348 348 Others 317 321 377 Others 318 348 348 Others 348 348					110
Rental of premises	Others	619	492	619	492
Rental of premises 7,050 6,651 7,050 Equipment rental 266 270 266 Repair and maintenance 8,615 7,141 8,615 Depreciation 5,074 5,595 5,074 Amortisation 2,373 2,581 2,373 TC consultancy fee 14,743 14,116 14,743 Dataline rental 1,106 1,148 1,06 Security services 2,754 2,374 2,754 Others 5,453 4,305 5,453 Ceneral administrative expenses 1,762 1,574 1,762 Director's Remuneration 474 499 474 Auditors' remuneration: 336 328 336 (ii) Over)funder provision prior year - (4) - (iii) Audit related fees 41 34 41 (iii) Audit related fees 41 34 41 (iv) Von audit fees 66 46 66 Professional fees 2,574 4,011 <td< td=""><td></td><td>3,443</td><td>3,912</td><td>3,443</td><td>3,912</td></td<>		3,443	3,912	3,443	3,912
Equipment rental 266 270 266 Repair and maintenance 8,615 7,141 8,615 Depreciation 5,074 5,595 5,074 Amortisation 2,373 2,581 2,373 IT consultancy fee 14,743 14,116 14,743 Dataline rental 1,106 1,148 1,106 Security services 2,754 2,374 2,754 Others 5,453 4,305 5,453 Others 47,434 44,181 47,434 Telecommunication expenses Telecommunication expenses Telecommunication expenses Telecommunication expenses Telecommunication expenses 1,762 1,574 1,762 Director's Remuneration 474 499 474 Auditors' remuneration 474 499 474 Auditors' remuneration 336 328 336 (ii) Statutory audit 336	stablishment-related expenses	•			
Repair and maintenance 8,615 7,141 8,615 Depreciation 5,074 5,595 5,074 Amortisation 2,373 2,581 2,373 IT consultancy fee 14,743 14,116 14,743 Dataline rental 1,106 1,148 1,106 Security services 2,754 2,374 2,754 Others 5,453 4,305 5,453 Others 47,434 44,181 47,434 General administrative expenses Telecommunication expenses Telecommunication expenses 1,762 1,574 1,762 Director's Remuneration 474 499 474 Auditors' remuneration: (i) Statutory audit 336 328 336 (ii) Statutory audit fees 41 34 41 - (iii) Audit related fees 41 34 41 - (iii) Audit related fees 2,574 4,011 2,574 Proylessional fees 2,574 4,011 <t< td=""><td>tental of premises</td><td>7,050</td><td>6,651</td><td>7,050</td><td>6,65</td></t<>	tental of premises	7,050	6,651	7,050	6,65
Depreciation 5,074 5,995 5,074 Amortisation 2,373 2,581 2,373 IT consultancy fee 14,743 14,116 14,743 Dataline rental 1,106 1,148 1,106 Security services 2,754 2,374 2,754 Others 5,453 4,305 5,453 Coheral administrative expenses 47,434 44,181 47,434 General administrative expenses Telecommunication expenses 1,762 1,574 1,762 Telecommunication expenses 1,762 1,574	Equipment rental	266	270	266	27
Amortisation 2,373 2,581 2,373 IT consultancy fee 14,743 14,116 14,743 Dataline rental 1,106 1,148 1,106 Security services 2,754 2,374 2,754 Others 5,453 4,305 5,453 Contents 47,434 44,181 47,434 General administrative expenses Telecommunication expenses Telecommunication expenses Telecommunication expenses Telecommunication expenses Telecommunication expenses Telecommunication expenses Trelecommunication expenses 1,762 1,574 1,762 Director's Remuneration 474 499 474 Auditors' remuneration 474 499 474 Auditors' remuneration 336 328 336 (ii) Statutory audit 336 328 336 (iii) Audit related fees <t< td=""><td>Lepair and maintenance</td><td>8,615</td><td>7,141</td><td>8,615</td><td>7,14</td></t<>	Lepair and maintenance	8,615	7,141	8,615	7,14
Tr consultancy fee	Depreciation	5,074	5,595	5,074	5,59
Dataline rental 1,106 1,148 1,106 Security services 2,754 2,374 2,754 Others 5,453 4,305 5,453 General administrative expenses Telecommunication expenses Telecommunication expenses Trelecommunication expenses Trelecommunication expenses Trelecommunication expenses Telecommunication expenses 1,762 1,574 1,762 Director's Remuneration 474 499 474 Auditors' remuneration: 336 328 336 (ii) Statutory audit 336 328 336 (iii) Cover)/under provision prior year - (4) - (iii) Audit related fees 41 34 41 (iv) Non audit fees 66 46 66 Professional fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 Property & equipment written off 53 101 <t< td=""><td>Amortisation</td><td>2,373</td><td>2,581</td><td>2,373</td><td>2,58</td></t<>	Amortisation	2,373	2,581	2,373	2,58
Security services 2,754 2,374 2,754 Others 5,453 4,305 5,453 47,434 44,181 47,434 General administrative expenses Telecommunication expenses Telecommunication expenses 1,762 1,574 1,762 Director's Remuneration 474 499 474 Auditors' remuneration: (i) Statutory audit 336 328 336 (ii) Overly/under provision prior year - (4) - - (4) - - (4) - - (iii) Audit related fees 41 34 41 - - (iii) Audit related fees 41 34 41 - - (iii) Audit related fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 - 159 - 159 - 159 - 159 - 159 - 159 - 159 - 159			14,116	14,743	14,11
Others 5,453 4,305 5,453 47,434 44,181 47,434 General administrative expenses Telecommunication expenses 1,762 1,574 1,762 Director's Remuneration 474 499 474 Auditors' remuneration: (i) Statutory audit 336 328 336 (ii) (Over)/under provision prior year - (4) - (iii) Audit related fees 41 34 41 (iv) Non audit fees 66 46 66 Professional fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255	Pataline rental	1,106	1,148	1,106	1,14
A7,434	•			2,754	2,37
Telecommunication expenses 1,762 1,574 1,762 Director's Remuneration 474 499 474 Auditors' remuneration: (i) Statutory audit 336 328 336 (ii) (Over)/under provision prior year -	Others				4,305
Telecommunication expenses 1,762 1,574 1,762 Director's Remuneration 474 499 474 Auditors' remuneration: (i) Statutory audit 336 328 336 (ii) (Over)/under provision prior year - (4) - (iii) Audit related fees 41 34 41 (iv) Non audit fees 66 46 66 Professional fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commisioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880	,	47,434	44,181	47,434	44,181
Director's Remuneration 474 499 474 Auditors' remuneration: (i) Statutory audit 336 328 336 (ii) (Over)/under provision prior year - (4) - (iii) Audit related fees 41 34 41 (iii) Audit related fees 41 34 41 (iv) Non audit fees 66 46 66 Professional fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subscription fees 434 431 434 Subscription levy 377 521 377 Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880	General administrative expenses				
Auditors' remuneration: 336 328 336 (ii) (Over)/under provision prior year - (4) - (iii) Audit related fees 41 34 41 (iv) Non audit fees 66 46 66 Professional fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commisioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880	elecommunication expenses	1,762	1,574	1,762	1,574
(i) Statutory audit 336 328 336 (ii) (Over)/under provision prior year - (4) - (iii) Audit related fees 41 34 41 (iv) Non audit fees 66 46 66 Professional fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commisioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880		474	499	474	499
(ii) (Over)/under provision prior year - (4) - (iii) Audit related fees 41 34 41 (iv) Non audit fees 66 46 66 Professional fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commisioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880					
(iii) Audit related fees 41 34 41 (iv) Non audit fees 66 46 66 Professional fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commisioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880		336		336	328
(iv) Non audit fees 66 46 66 Professional fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880		#		-	(4
Professional fees 2,574 4,011 2,574 Provision for litigation loss 159 - 159 Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880					3.
Provision for litigation loss 159 - 159 Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880					4
Property & equipment written off 53 101 53 Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880			4,011		4,01
Postage and courier charges 1,066 996 1,066 Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880			*		
Stationery and consumables 1,827 2,101 1,827 Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880					10
Subscription fees 434 431 434 Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880					99
Subsidies and allowances 296 255 296 Transaction levy 377 521 377 Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880					2,10
Transaction levy 377 521 377 Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880					43 25
Commissioned dealers representative performance incentive 838 1,050 838 Others 9,880 8,251 9,880					25: 52
incentive 838 1,050 838 Others 9,880 8,251 9,880		311	341	311	34
Others 9,880 8,251 9,880		838	1.050	838	1,05
					8,25
20,103	701015	20,183	20,194	20,183	20,194
Total other operating expenses 172,664 167,127 172,664	Cotal other operating expenses	***************************************	167.127		167,127

A18. ALLOWANCE FOR IMPAIRMENT ON LOANS AND FINANCING

	<	Gro	up	>
	Individual Qua 31/3/2012 RM'000	arter Ended 31/3/2011 RM'000	Cumulative Qu 31/3/2012 RM'000	arter Ended 31/3/2011 RM'000
Collective impairment				
- allowance made during the financial period	6,676	17,221	6,676	17,221
Individual impairment				
- allowance made during the financial period	13,952	6,814	13,952	6,814
- allowance written-back during the financial period	(1,275)	(5,422)	(1,275)	(5,422)
Bad debts				
- recovered	(27,272)	(36,242)	(27,272)	(36,242)
- written off	3,838	4,520	3,838	4,520
Provision for litigation loss	-	40,000	-	40,000
(Write-back of)/additional allowance for impaired debts				
- other debtors	(53)	166	(53)	166
	(4,134)	27,057	(4,134)	27,057
A19. ALLOWANCE FOR IMPAIRMENT ON OTHER ASSETS				
(Write-back of)/additional allowance for impairment loss				
- Financial investments available-for-sale	*	(800)	-	(800)
- Financial investments held-to-maturity	(9,690)	-	(9,690)	-
	(9,690)	(800)	(9,690)	(800)

A20. SEGMENTAL INFORMATION ON REVENUE AND PROFIT

The segment analysis by activity for the individual and cumulative quarters ended 31 March 2012 and 31 March 2011 are as follows:-

RM '000	Commercial Banking	Investment Banking	Insurance	Others	Eliminations	Group
Segment revenue	645,445	72,875	-	3,025	-	721,345
Intersegment revenue	10,451	6,517	-	376	(17,344)	-
Unallocated revenue	-	-	-	1,327	•	1,327
Revenue	655,896	79,392	*	4,728	(17,344)	722,672
Segment results	166,293	24,956	-	903	11,422	203,574
Unallocated expenses Share of results of:		-		(9,870)	-	(9,870)
jointly controlled entities (net of tax)associate (net of tax)	-	-	710 19,567	(37)	-	673 19,567
Profit before taxation and zakat Taxation and zakat						213,944 (47,919)
Net profit for the quarter						166,025

	<	Individual ai	id cummulative	quarter ended	31 March 2011 -	
RM '000	Commercial Banking	Investment Banking	Insurance	Others	Eliminations	Group
Segment revenue	554,010	66,439	•	2,654	Nes	623,103
Intersegment revenue	1,483	1,172	-	234	(2,889)	
Unallocated revenue	-	-	-	1,672	•	1,672
Revenue	555,493	67,611		4,560	(2,889)	624,775
Segment results	123,435	17,325	_	753	4,590	146,103
Unallocated expenses	-		-	(3,898)	-	(3,898)
Share of results of: - jointly controlled entities (net of tax) - associate (net of tax)	•	-	(3,354) 1,451	-		(3,354) 1,451
Profit before taxation and zakat Taxation and zakat						140,302 (34,235)
Net profit for the cumulative quarter						106,067

AFFIN HOLDINGS BERHAD (Company No. 23218-W) Condensed Interim Financial Statements Explanatory Notes - Financial Period ended 31 March 2012

A21. SUBSEQUENT MATERIAL EVENT

There were no material events subsequent to the balance sheet date that require disclosure or adjustments to the unaudited condensed interim financial statements.

A22. CHANGES IN THE COMPOSITION OF THE GROUP

There were no significant changes in the composition of the Group during the current financial quarter under review.

AFFIN HOLDINGS BERHAD (Company No. 23218-W) Condensed Interim Financial Statements Explanatory Notes - Financial Period ended 31 March 2012

A23. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Group makes various commitments and incurs certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions.

GROUP		-31/3/2012-	2012	<u> </u>	>	31/12/2011	1102/2	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
		Positive Fair				Positive Fair		
		Value of	Credit	Risk-		Value of	Credit	Risk-
	Principal Amount RM'000	Derivative Contracts RM'000	Equivalent Amount* RM'000	Weighted Amount* RM'000	Principal Amount RM'000	Derivative Contracts RM'000	Equivalent Amount* RM'000	Weighted Amount* RM'000
Direct credit substitutes	457,097	ı	457.097	442.923	455.606		455 606	441 960
Transaction related contingent items	2,274,292	1	1,137,146	1,082,901	2,375,506	ı	1.187.753	1.129.992
Short-term self-liquidating trade related contingencies	743,518	•	148,704	114,879	973,727	1	194,745	159,463
Obligation under underwriting commitments	48,270	ŀ	3,600	720	49,370	ı	3,150	630
Foreign exchange related contracts								
- Less than one year	3,516,251	41,612	85,449	22,259	2,987,564	15,941	49,028	17,625
 One year to less than five years 	267,485	1,508	16,050	3,210	50,000	841	3,000	009
Interest rate related contracts								
- Less than one year	57,687	124	59	27	133,140	331	156	29
 One year to less than five years 	1,924,141	13,170	49,269	12,707	1,739,469	12,932	44,397	11.098
 Five years and above 	213,710	842	15,480	5,100	474,023	16,978	43,899	10,295
Irrevocable commitments to extend credit					,			
 Maturity more than one year 	3,442,776	1	1,721,388	1,598,047	3,534,201	1	706,840	646,321
- Maturity less than 1 year	7,238,050	ı	1,447,610	1,177,553	7,105,886	ı	1,421,178	1,128,748
Unutilised credit card lines	189,581	•	37,916	28,484	189,502	1	37,900	28,463
	20,372,858	57,256	5,119,768	4,488,810	20,067,994	47,023	4,147,652	3,575,262

* The credit equivalent amount and risk-weighted amount are arrived at using the credit conversion factors as per Bank Negara Malaysia guidelines.

AFFIN HOLDINGS BERHAD (Company No. 23218-W) Condensed Interim Financial Statements Explanatory Notes - Financial Period ended 31 March 2012

A24. DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments measured at their fair values together with their corresponding contract/notional amounts and classified by remaining period to maturity/repricing date (whichever is earlier) as at reporting date are as follows:-

		Contract/Notional Amount	onal Amount			Positive Fair Value	air Value			Negative Fair Value	air Value	
GROUP	Up To 1 Year > 1 - 3 Years RM'000 RM'000	> 1 - 3 Years RM'000	>3 Years RM'000	Total RM'000	Up To 1 Year RM'000	>1 - 3 Years RM'000	> 3 Years RM'000	Total RM'000	Up To 1 Year RM'000	> 1 - 3 Years RM'000	> 3 Years RM'000	Total RM'000
As at 31 March 2012												
Trading derivatives												
Foreign exchange contracts - Currency forwards	433.970	1	,	433 970	1 182	ı	,	182	1 420	•	,	1 420
- Cross currency swaps	2,957,166	267,485	,	3,224,651	40,916	1,508	•	42,424	15,219	10,173	ı	25,392
 Currency options 	125,115	1	•	125,115	(486)	•	ı	(486)	89	,	ı	89
Interest rate contracts - Interest rate swaps	57,687	1,264,522	873,329	2,195,538	124	6,835	7,177	14,136	175	18,869	13,485	32,529
	3,573,938	1,532,007	873,329	5,979,274	41,736	8,343	7,177	57,256	16,882	29,042	13,485	59,409
		Contract/Notional Amount	and Amount			Docitive Cois Velue	i. Volus			<u> </u>		
GROUP	Up To 1 Year > 1 - 3 Years RM'000 RM'000	>1-3 Years RM'000	> 3 Years RM'000	Total RM'000	Up To 1 Year RM'000	> 1 - 3 Years RM'000	>3 Years RM'000	Total RM'000	Up To 1 Year RM'000	Negative Fair Value	arr value > 3 Years RM'000	Total RM'000
As at 31 December 2011												
Trading derivatives												
Foreign exchange contracts - Currency forwards	712,866	i	,	712,866	2,433	ŧ	ı	2,433	6,313	1	1	6,313
 Cross currency swaps 	2,274,699	50,000	1	2,324,699	13,509	841	ŧ	14,350	27,856	6,048	1	33,904
Interest rate contracts - Interest rate swaps	133,140	1,087,089	1,126,402	2,346,631	331	6,782	23,127	30,240	1,773	20,431	34,533	56,737
	3,120,705	1,137,089	1,126,402	5,384,196	16,273	7,623	23,127	47,023	35,942	26,479	34,533	96,954

A24. DERIVATIVE FINANCIAL INSTRUMENTS (cont.)

Foreign exchange and interest rate related contracts are subject to market risk, credit risk and liquidity risk.

Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions. As at end of the financial period, the notional amount of foreign exchange exposure which was not hedged and hence, exposed to market risk was RM2.4 million (FYE 31/12/2011: RM0.2 million), while the notional amount of interest rate contract was RM1.28 billion (FYE 31/12/2011: RM1.54 billion).

Credit risk

Credit risk arises from the possibility that a counter-party may be unable to meet the terms of a contract in which the commercial bank has a gain position. As at the reporting date, the amounts of foreign exchange and interest rate credit risk, measured in terms of the cost to replace the profitable contracts, was RM101.5 million (FYE 31/12/2011: RM52.0 million) and RM64.8 million (FYE 31/12/2011: RM88.4 million) respectively. This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

Liquidity risk

Liquidity risk on derivatives is the risk that the derivative position cannot be closed out promptly. The exposure to liquidity risk is mitigated by entering into transactions where the underlying financial instruments are widely traded and also easily closed out through alternative markets.

Cash Requirement of the Derivatives

Cash requirements of the derivatives may arise from margin requirements to post cash collateral with counterparties as the fair value moves beyond the agreed upon threshold limits in the counterparties's favour, or upon downgrade in the Bank's credit ratings. As at end of the financial period, there is no requirement for the Group to post any additional cash collateral on its derivative contracts.

Related Accounting Policies

The related accounting policies for off-balance sheet financial instruments applied in the condensed interim financial statements are consistent with those applied in the annual financial statements for the year ended 31 December 2011.

A25. CAPITAL ADEQUACY

The components of the Group's Tier I and Tier II capital are that of the banking subsidiaries, namely AFFIN Bank Berhad, AFFIN Islamic Bank Berhad and AFFIN Investment Bank Berhad as follows:-

	31/3/2012	31/12/2011
Tier 1 Capital	RM'000	RM'000
Share capital	1,740,583	1,661,531
Share premium	671,607	550,659
Retained profits	610,076	693,709
Statutory reserve	1,178,992	1,178,992
	4,201,258	4,084,891
Less: - Goodwill	(190,384)	(190,384)
- Deferred tax assets	(3,658)	(3,882)
Total Tier 1 capital (a)	4,007,216	3,890,625
Tier 2 Capital		
Subordinated loans	900,000	600,000
Collective impairment #	197,117	193,834
Total Tier 2 capital (b)	1,097,117	793,834
Total capital (a) + (b)	5,104,333	4,684,459
Less: - Investment in capital instruments of other banking institutions	(57,597)	(79,121)
- Investment in subsidiaries	(41,140)	(41,140)
Capital base	5,005,596	4,564,198

[#] Qualifying collective impairment is restricted to allowances on the unimpaired loans, advances and financing.

The risk-weighted assets of the Group are derived by aggregating the risk-weighted assets of the banking subsidiaries. The breakdown of risk-weighted assets of the Group into the various categories of risk-weights are as follows:-

	31/3/2012 RM'000	31/12/2011 RM'000
Credit risk	34,614,171	33,108,976
Market risk	827,576	223,011
Operational risk	2,402,079	2,376,456
Total risk-weighted assets	37,843,826	35,708,443
The capital adequacy ratios of the Group are as follows:-		
Before deducting proposed dividends:-		
Core capital ratio	10.59%	10.90%
Risk-weighted capital ratio	13.22%	12.78%
After deducting proposed dividends:-		
Core capital ratio	10.59%	10.66%
Risk-weighted capital ratio	13.22%	12.55%

The Group implemented the Basel II – Risk Weighted Assets Computation under the BNM's Risk Weighted Capital Adequacy Framework with effect from 1 January 2008. The Group has adopted the Standardised Approach for credit risk and market risk, and Basic Indicator Approach for operational risk computation.

Pursuant to Bank Negara Malaysia's circular, 'Recognition of Deferred Tax Asset ("DTA") and Treatment of DTA for RWCR Purposes' dated 8 August 2003, deferred tax income/(expenses) is excluded from the calculation of Tier I capital and DTA is excluded from the calculation of risk - weighted assets.

A26. COMPARATIVE FIGURES

Certain comparative figures have also been restated to conform with current year's presentation.

A27. OPERATIONS OF ISLAMIC BANKING

(i) Unaudited Islamic Statements of Financial Position

	Group		
ASSETS	31/3/2012 RM'000	31/12/2011 RM'000	
Cash and short term funds	4,688,512	4,455,700	
Deposits and placements with banks and other financial institutions	455,185	· · · · · ·	
Financial investments available-for-sale	2,592,779	1,480,275	
Loans, advances and financing	4,552,340	4,374,205	
Statutory deposit with Bank Negara Malaysia	190,400	160,000	
Investment in jointly controlled entity	253	290	
Other assets	2,767	50,747	
Tax recoverable	-	3,422	
Property and equipment	3,391	3,017	
Intangible assets	3,056	3,255	
TOTAL ASSETS	12,488,683	10,530,911	
LIABILITIES, ISLAMIC BANKING FUNDS			
Deposits from customers	8,584,603	7,477,239	
Deposits and placements of banks and			
other financial institutions	3,251,711	2,199,144	
Other liabilities	156,559	372,333	
Provision for tax	952	•	
Deferred tax liabilities	708	907	
Total Liabilities	11,994,533	10,049,623	
SHAREHOLDERS' EQUITY			
Share capital	260,000	260,000	
Reserves	234,150	221,288	
Total Equity	494,150	481,288	
TOTAL LIABILITIES & EQUITY	12,488,683	10,530,911	
COMMITMENTS AND CONTINGENCIES	1,682,167	1,889,674	

A27. OPERATIONS OF ISLAMIC BANKING (cont.)

(ii) Unaudited Islamic Income Statements

	<>			
	31/3/2012 RM'000	31/3/2011 RM'000	31/3/2012 RM'000	31/3/2011 RM'000
Income derived from investment of depositors' funds and others	111,541	82,412	111,541	82,412
Income derived from investment of Shareholders' funds	4,842	4,954	4,842	4,954
Allowance for losses on financing	(119)	(2,932)	(119)	(2,932)
	116,264	84,434	116,264	84,434
Income attributable to depositors	(71,526)	(42,953)	(71,526)	(42,953)
Income attributable to shareholders	44,738	41,481	44,738	41,481
Other operating expenses	(24,015)	(23,875)	(24,015)	(23,875)
Share of results of a jointly controlled entity	20,723 (37)	17,606	20,723 (37)	17,606
Profit before tax and zakat Taxation	20,686 (5,085)	17,606 (3,735)	20,686 (5,085)	17,606 (3,735)
Net profit for the financial period attributable to the equity holders of the Company	15,601	13,871	15,601	13,871

(ii) Unaudited Statements of Comprehensive Islamic Income

	<group< th=""></group<>			
	Individual Qu 31/3/2012 RM'000		Cumulative Qu 31/3/2012 RM'000	
Profit after taxation and zakat	15,601	13,871	15,601	13,871
Other comprehensive income:				
- Net change in fair value of financial investments available-for-sale	(3,649)	(5,456)	(3,649)	(5,456)
- Deferred tax on revaluation of financial investments available-for-sale	910	1,364	910	1,364
Other comprehensive infome for the financial period, net of tax	(2,739)	(4,092)	(2,739)	(4,092)
Total comprehensive income for the financial period attributable to the equity holders of the Company	12,862	9,779	12,862	9,779

A27.	OPERATIONS OF ISLAMIC BANKING (cont.)	Gro	Group		
	77	31/3/2012	31/12/2011		
(iii)	Financing	RM'000	RM'000		
	By type				
	Cash line	213,862	207,564		
	Term financing				
	- Housing financing	1,324,494	1,270,814		
	- Syndicated term financing	151,265	144,462		
	- Hire purchase receivables	1,262,196	1,232,416		
	- Other term financing	1,410,957	1,347,351		
	Bills financing	195	394		
	Trust receipts	22,819	33,581		
	Interest-free accepted bills	116,605	91,844		
	Staff financing	9,669	8,871		
	Revolving credit	132,455	132,544		
		4,644,517	4,469,841		
	Less : Allowance for impairment				
	- Collective impairment	(57,478)	(60,709)		
	- Individual impairment	(34,699)	(34,927)		
	Total net financing	4,552,340	4,374,205		
(iv)	Impaired/non-performing financing				
(a)	Movements of impaired financing				
	Balance at the beginning of financial period/year	172,344	152,601		
	Classified as impaired during the financial period/year	13,792	112,975		
	Reclassified as non-impaired during the financial period/year	(16,089)	(70,602)		
	Amount recovered during the financial period/year	(7,786)	(20,025)		
	Amount written-off during the financial period/year	(3,369)	(2,605)		
	Balance at the end of financial period/year	158,892	172,344		

A27. OPERATIONS OF ISLAMIC BANKING (cont.)		Group		
		31/3/2012	31/12/2011	
(iv)	Impaired/non-performing financing (cont.)	RM'000	RM'000	
(b)	Movements in the allowance for impairment on financing			
	Collective impairment			
	Balance at the beginning of financial period/year	60,709	52,481	
	Allowance for impairment made during the financial period/year	138	7,874	
	Amount written-off during the financial period/year	(3,369)	_	
	Exchange differences	-	354	
	Balance at the end of financial period/year	57,478	60,709	
	Individual impairment			
	Balance at the beginning of financial period/year	34,927	36,141	
	Allowance for impairment during the financial period/year	84	5,029	
	Amount recovered during the financial period/year	(13)	(1,372)	
	Amount written-off during the financial period/year	*	(2,338)	
	Unwinding of discount of allowance	(299)	(2,533)	
	Balance at the end of financial period/year	34,699	34,927	
6.5				
(VI)	Deposits from customers			
	By type of deposits			
	Non-Mudharabah Funds			
	Demand deposits	1,923,585	1,923,732	
	Savings deposits	211,213	204,743	
	Negotiable Instruments of Deposits		119,778	
	Mudhaushah Eunda	2,134,798	2,248,253	
	Mudharabah Funds			
	Demand deposits	18,447	14,147	
	Savings deposits	88,281	98,790	
	General investment deposits Special investment deposits	5,034,612	4,293,135	
	Special investment deposits	1,308,465	822,914	
		6,449,805	5,228,986	
	Total deposits from customers	8,584,603	7,477,239	

A28 CHANGES IN ACCOUNTING POLICIES

(a) Transition to the MFRS framework

During the financial period, the Group has applied MFRS 1 "First-time Adoption of Malaysian Financial Reporting Standards" in the transition to the MFRS framework, which has resulted in the following change in accounting policy with effect 1 January 2012.

MFRS 139 Financial Instruments: Recognition and Measurement ("MFRS 139") - Accounting Policy on Collective Assessment Allowance for Loans, Advances and Financing

Prior to the transition to MFRS 139, the Group had maintained their collective assessment allowance of at least 1.5% of the total outstanding loans, net of individual assessment allowance, in line with Bank Negara Malaysia's transitional provisions under its Guidelines on Classification and Impairment Provisions for Loans/Financing. Upon the transition to MFRS 139 on 1 January 2012, these transitional provisions, which were allowed under the previous FRS framework, were removed and the Group has applied the requirements of MFRS 139 in the determination of collective assessment allowance.

There is no significant financial impact arising from the retrospective application of MFRS 139 and accordingly, there are no restatement of both the opening balances of retained profits and allowance for collective impairment, which are allowed under MFRS 1.

(b) Adoption of Revised Guidelines on Profit Equalisation Reserve ("Revised PER Guidelines") issued by Bank Negara Malaysia

During the financial period, AFFIN Islamic Bank Berhad ("AiSB") has adopted Revised PER Guidelines on Profit Equalisation Reserve ("Revised PER Guidelines") issued by Bank Negara Malaysia on 19 May 2011. The adoption of the said Guidelines has resulted in the following change in the accounting policy:-

With these revised PER Guidelines, the release of PER shall be appropriated from both Investment Account Holder ("IAH") and AISB's portion based on the contractual profit sharing ratio at the point of utilisation. The amount of PER shall be limited to the maximum of the either PER of the IAH or AiSB depending on prevailing profit sharing ratio.

The IAH portion of the existing PER shall be classified as liability and is recognised at cost. Subsequent apportionments will be recognised in the income statement. The eventual distribution of PER as profit distributable to the IAH will be treated as an outflow of funds due to the settlement of the obligation to the IAH. The PER of the AiSB shall be classified as a separate reserve in equity and subsequent apportionments from and distributions to retained earnings will be treated as a transfer between reserves.

The change in the above accounting policy is accounted for prospectively and there is no financial impact to the result of the Group and Company for the financial period under review.

Part B - Explanatory Notes pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad

B1. REVIEW OF PERFORMANCE OF THE COMPANY AND ITS PRINCIPAL SUBSIDIARIES

The Group reported a higher pretax profit of RM213.9 million for the current financial quarter ended 31 March 2012 as compared to RM140.2 million for the preceding year's corresponding quarter. The improved performance was mainly due to higher write-back of allowance for impairment on securities of RM8.9 million as well as the write-back of allowance for loan impairment of RM4.1 million as compared to a charge of RM27.1 million for the same period last year. The share of profit in associate, other operating income and net interest income were also up by RM18.1 million, RM14.5 million and RM7.8 million respectively. However, this were partially offset by the increase in both finance cost and overhead expenses of RM5.6 million and RM5.5 million respectively.

Commercial Banking

The results of the commercial banking segment is mainly attributable to the AFFIN Bank Berhad ("ABB") Group which registered a pretax profit of RM166.3 million for the current financial quarter as compared to RM123.4 million for the preceding year's corresponding quarter. The improved performance was mainly due to the write-back of allowance for loan impairment of RM5.6 million as compared to a charge of RM26.9 million for the same period last year, higher other operating income and higher net interest income of RM10.5 million and RM2.6 million respectively.

Investment Banking

The results of the investment banking is attributed to the AFFIN Investment Bank Berhad ("AIBB") group which reported a pretax profit of RM25.0 million for the current financial quarter as compared to RM17.3 million for the preceding year's corresponding quarter. This was mainly due to higher write-back of allowance for impairment on securities of RM8.9 million and higher other operating income of RM3.6 million, net of higher overhead expenses and higher allowance for loan impairment of RM2.1 million and RM1.4 million respectively and lower net interest income of RM1.4 million. Similar to that of preceding year's corresponding quarter, AFFIN Fund Management Berhad (a wholly-owned subsidiary of AIBB) managed to maintain its pretax profit at RM0.8 million for the current financial quarter.

Insurance

The results of the insurance segment is made up of the results of AXA AFFIN Life Insurance Berhad ("AALI") and AXA AFFIN General Insurance Berhad ("AAGI") as follows:-

AXA AFFIN Life Insurance Berhad ("AALI") reported a pretax loss of RM0.3 million for the current financial quarter as compared to a pretax loss of RM3.6 million for the preceding year's corresponding quarter. Included in the share of results in jointly controlled entity of RM0.7 million for the financial period ended 31 March 2012 was an adjustment of RM0.8 million on over-recognition of Group's share of loss in AALI for the previous financial year. For the quarter under review, the Life Fund grew by 3.5% to RM580.4 million mainly contributed by higher gross premium, higher investment income/gains as well as lower overhead expenses.

AXA AFFIN General Insurance Berhad ("AAGI") reported a higher pretax profit of RM64.5 million for the current financial quarter as compared to RM1.2 million for the preceding year's corresponding quarter, mainly due to higher earned premium of RM85.8 million net of higher net claims incurred of RM25.3 million. The increase in earned premium was mainly due to the reversal of Unearned Premium Reserve ("UPR") of RM52.6 million. During the financial quarter, the basis of UPR computation has changed from policy booking dates and 1/24th method to policy inception dates and 1/365th method. Included in the share of results in associate of RM19.6 million for the current financial quarter was an adjustment of RM3.3 million on under-recognition of Group's share of profit in AAGI for the previous financial year.

Other business segment

The results of the other business segment is mainly attributable to AFFIN Moneybrokers Sdn Bhd ("AMB") which reported a pretax profit of RM0.7 million for the current financial quarter as compared to RM0.6 million for the same quarter last year, mainly due to higher net brokerage income net of higher overheads.

B2. COMMENTS ON CURRENT PERFORMANCE AGAINST THE PRECEDING QUARTER'S RESULTS

The Group recorded a higher pretax profit of RM213.9 million for the current financial quarter as compared to RM174.7 million for the preceding quarter ended 31 December 2011. This was mainly due to the write-back of allowances for loan impairment and securities impairment totaling RM13.8 million as compared to a total charge of RM16.1 million for the preceding quarter, higher share of profit in associate of RM19.3 million and higher other operating income of RM10.5 million for the quarter under review. This was partially offset by the drop in both Islamic banking income and net interest income totaling RM8.9 million and higher overhead expenses of RM9.5 million.

B3. PROSPECT FOR FINANCIAL YEAR 2012

Barring any unforeseen circumstances, the Group is expected to achieve satisfactory results for the financial year ending 31 December 2012.

Based on the current performance, the Board of Directors is of the view that the Group will be on track to achieve the following announced headline Key Performance Indicators (KPIs) for the financial year 2012:-

Headlir	ne KPIs	As announced for financial year 2012	Actual achieved for 3 months ended
(i)	After Tax Returns on Equity (ROE)	9.6%	2.9%
(ii)	After Tax Returns on Assets (ROA)	1.0%	0.3%
(iii)	Gross Impaired Loan Ratio	2.7%	2.9%
(iv)	Earnings Per Share (EPS)	38.30 sen	11.11 sen

B4. VARIANCE OF ACTUAL PROFIT FROM FORECAST PROFIT

There were no profit forecast and profit guarantee issued by the Company.

B5. TAXATION

	<			>
	Individual Qu			
	31/3/2012 RM'000	31/3/2011 RM'000	31/3/2012 RM'000	31/3/2011 RM'000
Malaysian Taxation: Income tax based on profit for the financial year	r 39,982	39,982 41,392	39,982	41,392
Deferred tax: Relating to originating temporary differences	7,836	(7,597)	7,836	(7,597)
Under/(over) provision in prior years: - Current taxation	-	249	-	249
	47,818	34,044	47,818	34,044

The Group's effective tax rate was slightly lower than the prevailing statutory tax rate mainly due to certain income not subject to tax or subject to lower tax rate, net of certain expenses not deductable for tax purposes.

B6. STATUS OF CORPORATE PROPOSALS

There were no corporate proposals announced for the period under review.

B7. GROUP BORROWINGS AND DEBT SECURITIES

		Group	
		31/3/2012 RM'000	31/12/2011 RM'000
(i)	Deposits from Customers		
	By Type of Deposits:-		
	Money Market Deposits	756,735	528,435
	Demand Deposits	6,072,780	6,166,557
	Savings Deposits	1,529,687	1,526,891
	Fixed Deposits	26,593,038	25,029,568
	Negotiable Instruments of Deposits ('NIDs')	4,195,059	5,289,049
	Special Investment Deposits	1,308,465	822,914
		40,455,764	39,363,414
	Maturity structure of fixed deposits and NIDs are as follows:		
	Due within six months	23,552,769	24,666,976
	Six months to one year	6,845,347	5,256,389
	One year to three years	106,009	113,977
	Three years to five years	283,972	281,275
		30,788,097	30,318,617
	By Type of Customers:-		
	Government and statutory bodies	7,215,100	7,650,536
	Business enterprises	12,275,113	12,983,379
	Individuals	7,214,946	6,763,627
	Others	13,750,605	11,965,872
		40,455,764	39,363,414
(ii)	Deposits and Placements of Banks and Other Financial Institutions		
(**)	By Type of Institutions:-		
	Licensed banks	3,803,181	3,851,379
	Licensed investment banks	667,762	978,487
	Bank Negara Malaysia	612,971	794,523
	Other financial institutions	1,982,642	1,242,658
		7,066,556	6,867,047
	By Maturity Structure:-		
	Due within six months	6,722,230	6,458,729
	Six months to one year	344,326	408,318
		7,066,556	6,867,047

(iii)	Borrowings		
	Unsecured - More than one year (medium/long-term)	972,027	669,645
	• • • • • • • • • • • • • • • • • • • •	972,027	669,645
		7129021	007,073

B8. REALISED AND UNREALISED PROFITS

On 25 March 2010, Bursa Malaysia Securities Berhad ("Bursa Malaysia") issued a directive to all listed issuers pursuant to Paragraphs 2.06 and 2.23 of Bursa Malaysia Main Market Listing Requirements. The directive requires all listed issuers to disclose the breakdown of the unappropriated profits or accumulated losses into realised and unrealised profits or losses as at the end of the reporting period. On 20 December 2010, Bursa Malaysia had also issued a guide to all listed issuers on the disclosure requirement for the realised and unrealised unappropriated profits and losses.

Pursuant to the above directives, the breakdown of retained profits of the Group into realised and unrealised profits as at the reporting date is disclosed as follows:-

	Group	
	31/3/2012 RM'000	31/12/2011 RM'000
Total retained profits of AFFIN Holdings Berhad and its's subsidiaries		
- Realised	1,334,827	1,193,538
- Unrealised		
- deferred tax recognised in the income statement	110	7,941
- other items of income and expense	38,466	26,176
	1,373,403	1,227,655
Total share of retained profits in associate:-		
- Realised	154,335	134,411
- Unrealised	2,221	2,578
Total share of accumulated profits/(losses) in jointly controlled entities:-		
- Realised	(21,854)	(22,564)
- Unrealised	-	-
	1,508,105	1,342,080
Add: Consolidation adjustments	124,976	124,976
Total Group retained profits as per consolidated financial statements	1,633,081	1,467,056

The breakdown of realised and unrealised retained profits is determined based on the Guidance of Special Matter No. 1 "Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad listing Requirements" issued by the Malaysian Institute of Accountants on 20 December 2010.

The unrealised retained profits of the Group as disclosed above does not include translation gains and losses on monetary items denominated in a currency other than the functional currency and foreign exchange contracts. These translation gains and losses are incurred in the ordinary course of business of the Group and hence deemed as realised.

The above disclosure of realised and unrealised unappropriated profits and losses is strictly for the compliance of the disclosure requirements stipulated in the directive issued by Bursa Malaysia and should not be used for any other purposes.

B9. MATERIAL LITIGATION

(a) A syndicate of lenders, including AFFIN Bank Berhad (the 'Bank'), had granted facilities of RM62.5 million (the 'Facilities') to a Borrower to, inter alia, finance a development project. At borrower's request, the Facilities were restructured in 1999 but in July 2000, continued drawdown under the restructured Facilities was refused as borrower had failed to comply with conditions precedent for such drawdown. The lenders and borrower negotiated to resolve the default and the Facilities were restructured again in 2003. Further financing was also granted in 2004 and the Project was completed with certificate of fitness in January 2005.

Subsequent to the completion of the project, borrower brought a claim against the lead banker, as the agent of the syndicate lenders, for loss and damage arising from alleged breach of duty and obligations owed by the lead banker to the borrower in relation to various actions taken or omitted to be taken in disbursements and transactions under the Facilities. The lead banker filed an action against the borrower and its guarantor of the Facilities, for recovery of the amounts outstanding under the Facilities.

The 2 actions were consolidated and heard together at full trial. On 6 May 2009, the High Court granted judgment in favour of borrower against the lead banker, as an agent of the lenders, and dismissed the lenders' action for recovery of the Facilities. The judgment against the lead banker included a sum of RM115.5 million to be paid, as well as further damages to be assessed and an immediate release of all security granted by the borrower and its guarantors for the Facilities. The award of damages of RM115.5 million was made despite parties' agreement that the trial proceed only on issue of liability and no evidence of damage/loss was produced. If the judgment of 6.5.2009 is maintained, lead banker will seek contribution from the lenders, including the Bank.

The lead banker and the lenders have appealed to the Court of Appeal against the said High Court decision of 6 May 2009 and the appeal is now fixed for hearing on 10 February 2012. In the interim, on 24 June 2009, a stay of the Judgment has been granted pending the disposal of the appeal to the Court of Appeal.

On 10 February 2012, the defendant has proposed for the hearing to go through Court Mediation. The lead banker and the lenders have agreed to the proposal and the Court of Appeal has fixed 9 March 2012 for hearing at the Court Mediation.

On 9 March 2012, the appeal was fixed for hearing on 6 June 2012 and 13 June 2012 and subsequently postponed to 19 June 2012.

The solicitors for the lead banker and the lenders have expressed the view that the lead banker and the lenders have a more than even chance of success in their appeal against the Judgment.

(b) There are various other legal suits against AFFIN Bank Berhad ("ABB") in respect of claims and counter claims of approximately RM43.8 million (31 December 2010: RM42.8 million). Based on legal advice, the Directors of ABB are of the opinion that no provision for damages need to be made in the financial statements, as the probability of adverse adjudication against ABB is remote.

B10. PROPOSED DIVIDENDS

No final dividend has been proposed for the current financial quarter ended 31 March 2012.

B11. EARNINGS PER SHARE

	<>			
	Individual Q	uarter Ended	Cumulative C	Duarter Ended
	31/3/2012	31/3/2011	31/3/2012	31/3/2011
Net profit attributable to equity holders of the company (RM'000)	166,025	106,067	166,025	106,067
Weighted average number of ordinary shares in issue	1,494,575,806	1,494,575,806	1,494,575,806	1,494,575,806
Basic earnings per share (sen)	11.11	7.10	11.11	7.10
Diluted earnings per share (sen)	11.11	7.10	11.11	7.10

The basic and diluted earnings per share of the Group for the current financial quarter ended 31 March 2012 have been calculated based on the net profit attributable to the equity holders of the company of RM166,025,000 (31 March 2011: RM106,067,000) divided by the weighted average number of ordinary shares in issue during the current financial quarter of 1,494,575,806 (31 March 2011: 1,494,575,806).

B12. ECONOMIC PROFIT/(LOSS)

	<>			
	Individual Quarter Ended		ual Quarter Ended Cumulative Quarter	
	31/3/2012 RM'000	31/3/2011 RM'000	31/3/2012 RM'000	31/3/2011 RM'000
Net profit for the financial period	166,025	106,067	166,025	106,067
Less: Economic charge	(138,238)	(131,954)	(138,238)	(131,954)
Economic profit/(loss) for the financial period	27,787	(25,887)	27,787	(25,887)

Formula for calculation of economic charge:

- (i) Economic charge = Cost of equity x Average total equity for the financial year
- (ii) Cost of equity = Beta x Market risk premium + Risk-free rate

Beta = 5-year adjusted Bloomberg Beta

Market risk premium = the market return in excess of the return earned on risk-free assets.

Risk-free rate = the rate of return of a 10-year Malaysian Government Securities at the closing of the reporting period